



What sets PNI apart? Productivity Network Innovations, LLC is a full-service productivity management consulting and computer services firm based in the Chicago area, and originally incorporated in Illinois in 1986. One of the fastest growing management consulting firms in the United States, **Productivity Network Innovations, LLC** is known for these capabilities: we immediately see the client situation, identify a realistic improvement program, rapidly achieve results we forecast, and leave trained personnel capable of continuing to achieve many more benefits in addition to those during the consulting phase. We deliver what we promise, often more.

Productivity Network Innovations, LLC enjoys the reputation for bringing professional, highly trained and experienced staff to our client engagements. We are especially proud of our excellent reputation in the healthcare business office and A/R management, maintenance management, and IT service management consulting fields. Our goal is to remain large enough to fulfill our large multi-facility, Fortune 500 clients' needs but small enough to ensure that our principal management group participates hands-on and contributes in-depth experience to each of our client engagements.

PNI Services. Productivity Network Innovations, LLC delivers general management consulting services that provide strategic advantages for our clients. We maintain expertise in the areas of strategic planning, organization and policy to bring a broad management perspective to each assignment. Assessing these matters regularly allows us to manage the consulting process to the optimum benefit of our clients.

Our **general management** consulting services include:

- Strategic Planning
- Mission Statement and Corporate Visioning
- Management Policy
- Business and Market Plan Development
- Market Positioning
- Industrial Engineering
- Policy and Procedure Manual Development

A full-service management consulting firm like **Productivity Network Innovations, LLC** must provide more for clients than general consulting...it must be able to support specific management process needs as well.

Accordingly, **Productivity Network Innovations, LLC** offers a broad range of **specific** consulting support **services** in important **operations areas**:

Business Office Management

- Accounts Receivable Management
- Bad Debt Reduction
- Turnover Management
- Productivity Improvement
- Patient Account Process Development
- Collections
- Personnel Training
- Incentive Programs

Maintenance and IT Productivity Improvement

- Administrative Value Analysis
- Audits
- Cost Reduction
- Contract Negotiation
- Facility Planning
- Industrial Engineering
- IT Service Management
- Job Evaluation
- Job Descriptions
- Maintenance Planning, Scheduling and Control Improvement
- Manufacturing Plans
- Materials and Stores Management
- Networking/VPN's
- Organization Studies
- Operational Assessments
- Preventive Maintenance Installation and Upgrade
- Software Development
- Systems Analysis
- Training--Planners, Supervisors and Management
- Wage Incentive Plan Development and Restructuring
- Warehousing and Stores
- Work Measurement/Methods Improvement

Who are our clients? Productivity Network Innovations, LLC

consultants have served a wide range of clients in manufacturing, service, commercial and government sectors — for-profit and not-for-profit — including the following:

- Agricultural Equipment
- Aircraft
- Amusements
- Architectural Hardware
- Automotive
- Building Construction
- Chemical Processing
- Community Services



- Communications
- Construction Equipment
- Defense
- Education
- Food Processing
- Government
- Healthcare
- Home Products
- Information Technology
- Legal
- Metalworking
- Munitions
- Museums
- Petroleum Refining
- Pharmaceuticals
- Plastics
- Primary Metals
- Public Works
- Pulp & Paper
- Research and Development
- Rail Car Manufacturing and Repair
- Real Estate Development
- Rubber
- Shipbuilding
- Utilities
- Woodworking

What is PNI’s approach to a consulting assignment?

Our clients have told us they were especially impressed with our careful, comprehensive and cost-effective approach to consulting assignments. We consider each assignment a trust. Our do-it-yourself approach combines training, guided development and hands-on implementation. Our objective is to provide a strategic mix of consulting/client input with continuous project monitoring and control that assures early, cost-effective results; well-trained and knowledgeable staff to continue the improvements; high-quality, state-of-the-art processes; and benefits that enable the client to know how to see clearly and achieve the business vision.

When should I call PNI?

Is the same problem continually resurfacing? Do

you have a temporary project and do not want to increase your staff permanently? Do you want to install a state-of-the-art system for your business office, employee wage incentives, production control, maintenance management, job evaluation, facility planning, accounts receivable management, computer services or the like? Do you want to broaden the capabilities of your key employees through a program of training and guided application of modern management techniques? Are politics or personal prejudice hindering objective evaluation and timely solution to your concerns?

When you decide to call a consultant, you’ll get the most benefit if you define the problem or concern carefully beforehand. The principle values the consultant can bring to the situation are objectivity, experience, analytical skill, project control techniques and ability to give your concerns full-time attention.

Our clients begin their relationship with **Productivity Network Innovations, LLC** when they contact us. The process begins with a brief introduction and, if desired, a visit to discuss your situation. **Productivity Network Innovations, LLC** always prepares a written proposal for the client’s approval before the consulting phase starts. The proposal includes a statement of the current situation, proposed program recommendation, benefits, time frame, program organization and savings vs. cost analysis.

Would you like to find out more?

Would you like to find out yourself why **Productivity Network Innovations, LLC** enjoys an outstanding relationship with its clients? You decide if we have the right combination of skill, experience, motivation and leadership, if we put our clients first, if we deserve our excellent reputation. We stand ready to respond to any question and propose a realistic approach to work together to solve your current concerns and meet your current as well as future needs.

Ask us to assess and evaluate your situation. Discover how **Productivity Network Innovations, LLC** assists you starting with needs analysis, and including training your personnel, developing and implementing a cost-effective program tailored to your specific needs, and follow-up beyond the implementation to ensure continuous improvement. We are just an email away. Request more details from info@pninc.com